

1. What industry do you work in?
Real Estate:

-
- Real Estate Brokerage
-
- Architecture/Engineering
-
- Construction
-
- Other _____

Service Industry:

-
- Healthcare
-
- Legal
-
- Financial Services
-
- Non-Profit
-
-
- Printing/Publishing
-
- Insurance
-
- Property Management
-
- Other _____

Industrial:

-
- Transportation
-
- Utilities
-
- Manufacturing
-
- Other _____

Other industry:

Please specify _____

2. How long have you been a Torrey Pines Bank customer?

 _____ years _____ months less than two months

3. On a scale of 1 – 10 how satisfied are you with your banking relationship _____ & banker _____?
(One being least satisfied and ten being most satisfied)
4. Please comment on what you like best and least about your banking relationship at Torrey Pines Bank.

5. What types of products and services do you currently use? Please check all that apply.

- | <u>Deposits</u> | <u>Loans</u> | <u>Cash Management</u> | <u>Alternative Banking</u> | <u>Guidance/Advice</u> |
|---------------------------------------|---|--|--|---|
| <input type="checkbox"/> Checking | <input type="checkbox"/> Line of credit | <input type="checkbox"/> eDeposits | <input type="checkbox"/> Business online | <input type="checkbox"/> Wealth Management |
| <input type="checkbox"/> Savings | <input type="checkbox"/> Commercial loan | <input type="checkbox"/> Lockbox | <input type="checkbox"/> Personal online | <input type="checkbox"/> Financial Planning |
| <input type="checkbox"/> Money Market | <input type="checkbox"/> Credit card(s) | <input type="checkbox"/> Merchant services | <input type="checkbox"/> Telephone banking | <input type="checkbox"/> Insurance |
| <input type="checkbox"/> CDs | <input type="checkbox"/> Consumer loan | <input type="checkbox"/> Positive Pay | <input type="checkbox"/> Courier service | |
| | <input type="checkbox"/> Commercial Real Estate | | <input type="checkbox"/> ATM/Debit Card | |

6. Do you need information on any of the products or services listed above? If so, please specify.

a) _____ b) _____ c) _____

7. What are your favorite hobbies/pastimes/interests? (Please list favorites)

<u>Sporting Events</u>	<u>Health & Wellness</u>	<u>Arts & Culture</u>	<u>Professional Education</u>
_____	_____	_____	_____
_____	_____	_____	_____

Optional Section:

 Would you like for your banker to call you regarding your responses? Yes No

Your Name: _____ Daytime Phone: _____

Business Name: _____

Who is your banker: _____

Thank you for taking the time to complete our survey.